## EXHIBIT A

## UNITED STATES DISTRICT COURT DISTRICT OF MASSACHUSETTS

CITIZENS FOR CONSUME, et al . CIVIL ACTION NO. 01-12257-PBS

Plaintiffs

V. BOSTON, MASSACHUSETTS

. DECEMBER 4, 2008

ABBOTT LABORATORIES, et al Defendants

Detendanes

TRANSCRIPT OF MOTION HEARING
BEFORE THE HONORABLE MARIANNE B. BOWLER
UNITED STATES MAGISTRATE JUDGE

## APPEARANCES:

For the United States:

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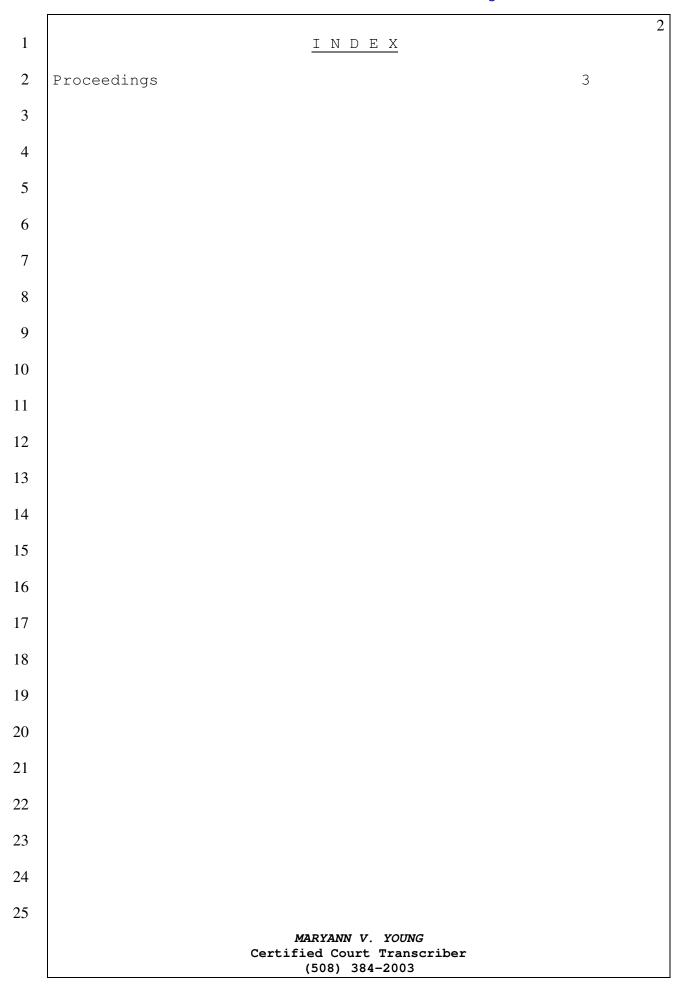
James R. Daly, Esquire, Jones, Day, Reavis & Pogue, 77 West Wacker Drive, Chicago, IL 60601-1692, 312-782-3939.

Court Reporter:

Proceedings recorded by electronic sound recording, transcript produced by transcription service.

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## Case 1:01-cv-12257-PBS Document 6580-2 Filed 10/07/09 Page 3 of 132



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                         PROCEEDINGS
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         COURT CALLED INTO SESSION
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              THE CLERK: The Honorable Marianne B. Bowler
    presiding. Today is December 4, 2008. The case of the Abbot
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    Wholesale Price multi-district litigation, Civil Action No. 01-
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    12257, et al will now be heard. Would counsel please identify
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    themselves for the record.
8
              MR. DRAYCOTT: Justin Draycott, United States
9
    Department of Justice, for the United States.
10
              THE COURT: Thank you.
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              MR. HENDERSON: George Henderson, assistant U.S.
12
    Attorney for the United States.
13
              THE COURT: Thank you very much.
14
              MR. DALEY: Good morning, Your Honor, Jim Daley on
15
    behalf of Abbott Laboratories.
16
              MR. WINCHESTER: Good morning, Judge, Jason
    Winchester also for Abbott.
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              THE COURT: Thank you very much. Well, we're here
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    for a long morning. We have a series of motions to be heard
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    and I'm a little late, but it was my understanding that there
21
    was some negotiations going on.
22
              Well, we'll take the motions in the order in which
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    they were filed. So the first motion will be Docket Entry No.
24
    5174, Abbott's motion to compel sufficient responses.
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              All right, Mr. Daley?
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              MR. DALEY: Judge, if I may. On our list we had
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    5112 as an earlier filed motion which is--
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              THE COURT:
                         Okay.
4
              MR. DALEY: --Abbott's motion to compel certain
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    testimony.
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              THE COURT:
                         Oh, I'm sorry. Mr. Duffy, didn't list
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    them in numerical order.
8
              THE CLERK: I did not.
9
              THE COURT:
                         Yeah, 5112 is - oh, I see. Okay.
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              MR. DALEY: Shall we do that one first, Judge?
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              THE COURT:
                         We shall.
12
              MR. DALEY:
                          Okay.
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              THE COURT:
                         Let me just, I have them all right here.
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              MR. DALEY: Your Honor, this is Abbott's motion to
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    compel testimony that relates to depositions that have been
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    taken where the government has instructed the witnesses not to
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    answer on the grounds of the deliberative process privilege.
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    And what we've done is there are many, many objections on that
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    ground. We are not moving on them all. Exhibit 1 to our
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    opening brief is the list of testimony and the instructions not
21
    to answer that we are asking to be compelled.
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              One of the things we did earlier in the week, Judge,
23
    was our view is that the lay of the land on the deliberative
24
    process privilege has changed in light of Judge Saris' recent
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    ruling both in terms of releasing documents and some of her
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1	comments. We filed with the Court a copy of the transcript
2	and a copy of the Judge's recent order. I have extra copies if
3	you need that. But essentially Judge Saris has made
4	THE COURT: Maybe you can provide the law clerk with-
5	MR. DALEY: Certainly.
6	THE COURT:a copy. It will be of assistance.
7	MR. DALEY: What happened, Judge, was that there were
8	certain, as I think the Court may be aware at least around the
9	edges, the documents were submitted to Judge Saris for in-
10	camera review. She went through them; found that the lions
11	share of the documents submitted weren't even qualified for the
12	privilege. They were not pre-decisional. They were
13	communications with third parties. They did not contain
14	information that ought to have been kept from us to begin with
15	and she released about two-thirds of those documents or three
16	quarters of them to us. And then we had a hearing and the
17	Judge has made it very clear that at least for discovery
18	purposes matters concerning what the government knew and
19	understood and believed at the various times in this litigation
20	is material that the defendants are entitled to to make up
21	their defenses. And so while this motion that we're talking
22	about today was filed before that, I think in the spring or in
23	the summer, subsequent events I think impact the rules of the
24	game. And so what we are taking the position on
25	THE COURT: And have you discussed this with the
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many of the reports that are from the defendant's perspective critical to the case; reports of OIG going out, doing surveys, talking about how big the spread is, 66%, et cetera, et cetera, and people ought to be decreasing the amount reimbursement.

He testifies in his deposition that there are these entrance and exit meetings between OIG and CMS. When CMS goes out to do an investigation they come in, they sit down with CMS and they say here's what we're going to do and they talk about the game plan. And when it's done before they make the report public they have an exit interview where they sit down, talk about their findings and recommendations. Now the government has denied in their papers and in open court that they ever paid any attention to what we call cross subsidization, overpaying for the drugs because the dispensing and other service fees were inadequate and letting the providers make up the inadequate fees with overpayments on the drugs.

Mr. Vito testifies in his deposition that that very subject was discussed on more than one occasion in these exit and entrance interviews and meetings that he had personally with CMS. So we get the yes answer, the yes we discussed that and then we ask him, okay, please tell us what was discussed. Instruction, not to answer, deliberative process privilege, period. Now that is critical to our case. It's the thing that they deny. They deny that they considered that, that they used it in their analysis, that they dealt with it in any way, shape

the brief, Judge.

or form. We've got a witness who says it was discussed. We ask him about it. It's a very strong point for us and so - we have other examples. I could go through them. Same preliminary read is in the brief. These are the examples from

In the brief he talked about cross subsidization. He talked about CMS having discussions where they recognize that the spreads on generics were much larger than the spreads on branded drugs, which is an important feature in our defense because all of our drugs are generics, and so while the government had certain expectations with respect to what the spread was on branded drugs, the expectation in our view was much larger and, you know, 66, 80% when you come to the generic field. He testified that, yes, yes, that's something we discussed. We ask him, okay, tell us what you discussed. Instruction, not to answer.

So we're being foreclosed on this and what's happening is that in the briefs the government comes forward. They don't make the case that Judge Saris has made very clear that they have to make. They have to do two things. One, they have to show that this material was covered in the first instance by the deliberative process privilege. They have to make a showing that it's pre-decisional, that it relates to a particular decision that - and once they do that, which they haven't done for any of these first of all in their briefs.

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Case 1:01-cv-12257-PBS Document 6580-2 Filed 10/07/09 Page 12 of 132 1 talking about today was filed in the spring. So, I don't 2 think Mr. Draycott is correct in terms of what Judge Saris 3 ruled upon. I don't think she touched these particular issues. 4 And this has been pending since then and as I said the playing 5 field has changed with respect to what is in play on the 6 deliberative process privilege. 7 MR. DRAYCOTT: In my response to this motion, I laid 8 out the entire 11 briefs that have been filed at that time on 9 the deliberative process privilege. Docket No. 4474 they take issue with instructions. There is a brief filed on October 1st 10 11 under seal which was submitted a final brief to Judge Saris 12 regarding its objections to the order of the magistrate judge. 13 Your supplemental brief took issue with the government's 14 instructions to Larry Reed and it was directly in front of

Judge Saris and she gave them no relief on it. And she said, and I quote the ordered concluded with this statement, "That the objections to the magistrate's order are otherwise denied." She gave them a little bit of - she modified Your Honor doing a little bit with respect to the categories of material, but

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And again, it's a bit tedious to go through this now but in our brief we laid out per docket entry every brief they filed with respect to deliberative process privilege including those which were specifically directed at instructions given,

other than that they were completely denied with respect to the

objections that had been stated at deposition.

The next thing I have to say is that with respect to deliberative process privilege there has been some, and this is just by way of background, there have been hearings before

Judge Saris and an order issued by Judge Saris, on July 24<sup>th</sup> was a hearing, November 13<sup>th</sup> and there's an order of November 5<sup>th</sup>.

However, the critical thing to understand is that Judge Saris hasn't somehow thrown out the privilege or that she found that we had asserted it where it was improper. In some certain situations she found that we have properly asserted the privileges and then she undertook the balancing test and allowed disclosure. However, she has done that in an extremely narrow category. And this is a relatively recent development and may require a further briefing of Your Honor, but the only

quoting Judge Saris. " That's classic big firm litigation."

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The on page 26, "I'm not going to require some Judge to look at every draft of every OIG report." That's what she said on July 24<sup>th</sup>.

THE COURT: Some Judge.

MR. DRAYCOTT: I then came in on the 20<sup>th</sup> and I said just for clarification, for example, one clarification I can offer you that relieved us of a lot of the burden, this is me talking, you've heard mention of the 42 documents that were submitted to Judge Bowler but far and away the bulk of those documents require, the bulk of those prior drafts – sorry. You've heard mention of the 42 documents that we submitted to Judge Bowler. But far and away the bulk of those is prior drafts of final OIG reports. And then what Judge Saris said unequivocally was – with the Court's indulgence—

15 PAUSE

MR. DRAYCOTT: Sorry. Page 39 and 40, I confirmed the greatest bulk of boxes reveals certain drafts, the drafts of the OIG reports and Your Honor excluded that the last time we were here and it's still excluded. I think that makes it easier for me. I think it also makes it easier for Judge Bowler with respect to documents, and she said, the drafts, and she agreed that these are absolutely excluded. That takes away the bulk of the documents that are before you for in-camera review. And there are two drafts that fall outside of that description and it's absolute unequivocal that Judge Saris just

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    removed those. And I would just point Your Honor to the
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    transcript of November, I'm sorry, July 24th and November 13th.
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    And the documents that Mr. Daley is now alluding to or the
    testimony that he's alluding to are entrance and exit--
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              THE COURT: Do you have the pages in the July 24th
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    transcript?
              MR. DRAYCOTT: July 24<sup>th</sup> transcript is, the
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8
    statement--
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         PAUSE
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              MR. DRAYCOTT: Skip the OIG report is on page 25.
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    And then the discussion, I'm not going to require every draft
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    of every OIG report, the discussion of the OIG reports
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    continues onto page 26. The two places on - and then, Your
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    Honor, I can file a supplemental brief pointing you to every
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    point of the transcript where the OIG drafts were covered if
16
    that would be more convenient for Your Honor, or I could give
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    you the citations now.
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              THE COURT: Yes, give them to me now.
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              MR. DRAYCOTT: Page 21 I talk about, specifically
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    about the material to be submitted to Your Honor. And then I
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    resume the, the discussion of this resumes on page 39.
22
    again, make specific reference - yeah, November 13th, sorry.
    And then I confirm that, what the Judge had said on July 24^{th}
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    that our understanding was correct and she confirms that on
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    page 40. And that she generally said that with respect to
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reports that are then prepared.

draft documents if we've submitted the final she didn't
require production of preliminary drafts. This is significant
with respect to the testimony that Mr. Daley just alluded to
because the entrance and exit or certainly the exit conferences
that are held are in the context of the draft reports for the

There's two elements to a report when it issues.

There's the OIG findings, recommendations, and then there is a published - and then there is a final written response by the agency to those recommendations that's then an appendix to the report. So the result of that conferral, OIG's final recommendations and the agency's response to them are in a written final format that have all been publicly released and have been available and they're just out there. And that's generally a category of material where Judge Saris hasn't required previous drafts.

What's more, in addition to the final drafts or sorry, the final versions of both the report and the agency response we have produced hundreds and thousands of pages of work papers relating to the reports. Primarily the thing that we have withheld from those work paper set is an extremely narrow class of material which is the entrance and exit conference notes which is just the conversations, the back and forth between agency personnel about the format of that report, what it's going to look like, properly deliberative process

110. We're going to do another production from that. There is however one core category of material for which we are going to continue to assert privilege before Judge Saris and it is the notes of the entrance and exit conferences. We're going to argue to Judge Saris that those are similar to the drafts of OIG reports, that they are part of that process. But this issue of whether or not the OIG entrance and exit conference notes that we produced is going to be squarely in front of her within the week because I think, I suspect that when I finish conferral with the agency and gone fully through this that the category that will probably be left will be entrance and exit conference notes and that the agency will continue to assert privilege there.

So on a number of fronts I think that this, Abbott's motion on this point is inappropriate. One, because exactly the testimony of Mr. Vito and Mr. Reed that's presently covered by this motion, the same exact transcript designation were covered by prior motions and that relief was not granted. So that I think takes care of it. The major defect with this motion it should have been just Judge Saris, you know, you now need to reconsider the decision in which you declined to overrule the objection stated by government counsel at deposition, and we have been stating these objections since, you know, day one. And Your Honor's seen the briefing that started back in February of `07 on these issues. So this isn't

something that's developed lately.

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But the other important background piece of information that I have is that with respect to the category of material that Judge Saris is considering and weigh the privilege it isn't any deliberative material. She's been very specific. And this is described in specific places in these transcripts and I can walk you through it there.

THE COURT: Okay. A couple of minutes because we have a long agenda this morning.

MR. DRAYCOTT: But this is going to inform actually Your Honor's consideration of a lot of issues today which is the material that we were required to submit for in-camera review or the material for which she's indicated she may look at the balance and consider disclosure is going to be documents which reflect the existence of mega spreads, you know, Judge Saris' term for - now previously, I should back up a little. Previously the categories of material that she requires submitting for in-camera review were the spreads for Abbott's drugs, or drugs in the complaint is actually I think how she narrowed it, or the marketing of the spread and you may recall there was some litigation over whether it was use of spread or marketing of the spread. And so we had through several orders by Judge Saris, and these were orders on Abbott's objections to your orders which defined it as, defined the relative class of drugs as being Abbott's drugs in the complaint.

Judge Saris in July expanded that arguably slightly

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she said. But in some ways she narrowed it, in some ways she expanded it. The focus - she was concerned that the government was, might be asserting as damages payment for drugs that included what she calls the 30% yardstick or speed limit. Wе explained to the judge that wasn't the case. So after we explained that she said, okay, what they get is documents which relate to mega spreads and instead of going just Abbott's drugs she included infusions and inhalants. Inhalants she included because those are drugs that are at issue in the Day & Roxane cases, not at issue in Abbott. These are drugs that are delivered through a nebulizer and they are generally albuterol, ipratropium bromide. So it's mega spread for infusions, inhalants and the antibiotic Vancomycin which is in the Abbott complaint. And she also said cross subsidization. And so she said with respect to those issues that's where she'll look at a document in-camera and determine whether or not even if they're privileges that they'll be, whether or not the defendant's need for the document outweighs the government's interest in preserving it. So it's not that she's thrown open the doors to any and all deliberative process. And if Your Honor, this is

unfortunately the tedious part, but if you go through and which

I have done every single transcript designation in Abbott's

motion to compel the testimony of government witnesses, none of

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them are specific to that issue. Mr. Daley alluded to the 2 issue of the government's knowledge of a difference between the 3 acquisition cost and AWP for generics. He argued that he should be entitled to that information. He argued that point 4 5 to Judge Saris on, I think it was on July 24th and she absolutely wouldn't give it to him. She said she wasn't going 6 7 to view it with respect to generics. And again, I can point 8 you to precisely the point where she denied him that relief 9 with respect to generic and it's just absolutely unequivocal. On page, this is the July 24<sup>th</sup> hearing. We were 10 talking about specifically the issue I've just alluded to which 12 is what's the category of material. Is it infusions and 13 inhalants or is it broader than that. Mr. Daley said, and I 14 quote at the bottom of page - she said, so say it. "I don't 15 want any more briefing. Say the words." And this is to 16 establish the categories of material at the bottom of page 23 17 and Mr. Daley said, infusions, solutions, injectables. My 18 response was those were enormously broad because injectables 19 would cover too much. Then Mr. Daley said, and generics. The 20 Court, "No, not generics. Now you're going beyond." And then further on in the middle of page 24, "Generics, this is where 22 you got me worried. I'm not doing it with generics." The 23 Court said, "I'm just not doing it with generics." She 24 excluded from the scope if there are just documents that talk 25 generally about generics without beyond specific to inhalants MARYANN V. YOUNG

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they're saying, oh, Judge, if we have to search everything that

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1 mentions a document in 20 years of documents that's going to 2 be overwhelming. I'm not asking for documents. That's -3 whatever Judge Saris has decided on that front, she has decided. I'm not asking for documents. I'm not asking for 4 5 draft OIG reports. That is a stretch. 6 What Judge Saris said is, and I'm quoting from page 7 24, she says, "Here's the problem, I remember being a lawyer. 8 We all remember. I'm sure you do this for attorney-client 9 privilege. You look at whether there's a plausible basis and 10 you assert it. Usually the first stab through most attorneys 11 over assert," as we believe the government may be doing here 12 and, "on the theory that, well, we'll chisel back. My problem 13 is I have to decide, A, if the privilege applies and then, B, 14 do a weighing. Okay. So I've got part B and I couldn't 15 entrust that to the government. In other words, the government 16 can't be the filter for what's relevant and what's covered as a 17 matter of law to just do that weighing. That's something I 18 think I have to do. And so since government knowledge is both 19 relevant to the various issues we've talked about, scienter, 20 reliance. There's a common law fraud claim. It's relevant to 21 the government knowledge defense. They may go down in flames 22 on it, but I can't say they can't have the discovery." That's 23 on page 23 and 24. 24 Now, I'm not asking for OIG reports and that's 25

another burdensome argument. In other words, if you've got the

1 will deny that the government considered cross subsidization, 2 but I've got a witness who took the stand and said I talked 3 about that with CMS. And we ask him, what did they say? They 4 say, no. That's the kind of focused, narrow, inquiry that we 5 believe we are fully entitled to get and there's nothing in 6 Judge Saris' order that prevents that. The fact that she said 7 you don't have to give us all the draft OIG reports that's a 8 document issue. That's a burdensome of documents issue not a 9 focused deposition question. 10 THE COURT: All right. I'm going to take it under 11 advisement. Maybe I'll take a break and make some rulings and 12 then come back or else give you something quick electronically. 13 But let's move on. 14 MR. DALEY: Thank you. 15 The next is 5128 by my count which is the THE COURT: 16 government's motion to quash. 17 MR. DALEY: This is our motion, right Justin? 18 MR. DRAYCOTT: Pardon me? 19 MR. DALEY: This is ours right? We moved--20 MR. DRAYCOTT: Yeah, I think so. 21 MR. DALEY: --or you moved for protection. 22 Judge, this is a related motion in the sense that we 23 have Mr. Bernie and I believe, Mr. Chang or Ms. Chang and these 24 are folks who work in the Office of Legislative Affairs within 25 We noticed them up for their deposition and rather than MARYANN V. YOUNG

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get a deposition where we get to ask a question and maybe they assert the DPP in which case it would be part of the prior motion, they refused to put these people up. They just said no how, no way, we're not even putting them up because we think everything that they have to say is going to be covered by the DPP.

We say well, I don't even know what that means because the only way you can judge a privilege is to put the person up and have them talk about it. And as I've stated one of the reasons that Judge Saris has released so many documents and why the government has released them to us is that a lot of what they've kept out isn't even privileged and so to sort of just bring the curtain down on these two people we think is, you know, it's sort of one step beyond the motion that we just argued. And I'll tell you that I deposed Tom Scully who was the former chief administrator of CMS in the late 1990s and early 2000s and he said of Mr. Bernie, and I quote from, it's in our brief but he says that, Mr. Bernie, "was always the key guy driving CMS internally" and that, "most incredibly complex policies came from Bernie over the years, probably half of your litigation," talking to me about the case. So here's a guy that we say, okay, we'd really like to depose this guy since he's the key driver of CMS over this time period. They won't even put him up.

THE COURT: Briefly.

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    I think there's probably no way that we're going to get -
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    given all the depositions that are now ongoing of state
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    Medicaid officials, it's going to be I think impossible to get
    those scheduled and done by December 15th and so I would just if
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    Your Honor could on the record indicate that the depositions
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    that were the subject of this motion can occur after December
    15<sup>th</sup>.
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              THE COURT:
                          Any objection to that, Mr. Daley?
9
                          No. I recognize that it is the holidays,
              MR. DALEY:
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    Judge, and--
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              THE COURT: All right.
12
              MR. DALEY: --we'll work together and we'll do it
13
    quickly though.
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              THE COURT: All right.
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              Next is 5156 which is the United States' motion for a
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    protective order regarding 30(b)(6) notices.
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              MR. DRAYCOTT: A colleague of mine is going to be
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    arguing that, Your Honor, thankfully.
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              MS. STRONG: Your Honor, Elizabeth Strong for the
20
    United States.
21
              THE COURT: Thank you.
22
         PAUSE
23
              THE COURT: All right, time is precious. Get to it.
24
              MR. DALEY: Judge, if I may? One of the things that
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    we did on - we have worked out quite a bit on this in sense of
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1 I've gone through these things, gone through the various 2 requests and limited them substantially and I've provided this 3 to counsel already, but this is a compilation of Exhibits A, B, C were the letters between counsel where we listed the topics--4 5 THE COURT: Uh-huh. 6 MR. DALEY: --and I've gone through and you can see 7 I've crossed out everything that we are no longer seeking with 8 respect to this, and so it limits it to about nine topics that 9 we need to deal with. 10 MS. STRONG: And, Judge, that's one of two 11 developments since we originally filed this motion. 12 is that we did produce CMS designees on the topics as we 13 drafted them, included them in the motion and in the draft 14 order, Your Honor, the topic designations were described in the 15 motion. So they've taken testimony from two CMS designees, Don 16 Thompson and Larry Reed, on those topics. 17 But if we could I guess focus on those I think it 18 might be 11 topics that remain, just focus our attention on 19 those, Judge, beginning with the first topic, topic one of the November 20<sup>th</sup> letter. It's important, Judge, I think here to 20 21 focus on exactly what topic one seeks here. They want a 22 30(b)(6) CMS designee into the truth and voracity of the DOJ 23 lawyer that drafted the amicus brief or at least this portion 24 of the amicus brief and the first amended complaint. This is, 25 in effect it's a rehash, Judge, of something you've already

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               In your May 22<sup>nd</sup> order you said that they could not
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    ruled on.
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    conduct deposition into that process because it's an attack on
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    the attorney-client privilege and for the same reason it would
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    be inappropriate here in a 30(b)(6) context.
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              THE COURT: What makes it any different now, Mr.
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    Daley?
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              MR. DALEY: Judge, we're specifically not asking for
8
    a lawyer. I mean, if you read the statement they say in their
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    brief no governmental payer knew of or sanctioned Abbott's
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    conduct as set forth in this complaint. That's a factual
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    statement made in a brief. We're simply asking for a fact
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    witness, a 30(b)(6) witness at this point, to tell us what the
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    factual basis for that. If they don't have a witness who can
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    say that, we'll take that answer as well. But we just, it's
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    very, very narrow, very, very focused.
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              THE COURT: Do you have a fact witness you can
17
    produce?
18
              MS. STRONG:
                           Judge, they've asked about the facts
19
    under that issue of many 30(b)(1) witnesses. The facts
20
    underlying that statement they've already inquired. What this
21
    topic describes is a 30(b)(6) about the drafting of the
22
    documents.
23
              THE COURT: Well, are you telling me you don't have a
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    non-lawyer witness who could testify to that?
25
                           A non-lawyer witness but still about
              MS. STRONG:
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1 attorney-client privileged information. It doesn't have to be 2 just a lawyer testifying to violate the privilege. If the 3 client, and it would be CMS that is doing the testifying at a 4 30(b)(6) deposition, they would be disclosing the attorney-5 client privileged information, the communication between that 6 client and the attorney that drafted those passages. It still 7 seeks attorney-client privileged information, work product. 8 It's entirely privileged, Judge. 9 THE COURT: I'm inclined to agree on this one Mr. 10 Daley with the government. 11 MR. DALEY: Well, Judge, our position is that this 12 was the amicus brief that they filed that Judge Saris relied 13 They were asked to give the secretary's position and 14 understanding and they write, no governmental payer knew of or 15 sanctioned Abbott's conduct, i.e. it's deliberate manipulation 16 of published prices, et cetera, et cetera. We assume that 17 there's a factual basis for that. I mean, that's what they're 18 suing us for. So we're clearly not asking for a privileged 19 communication. In fact I assume that before you. I mean we 20 would never do that. I mean that would be a fool's errand. 21 We're simply asking for the factual basis for that statement. 22 Judge, they have a factual basis for it. MS. STRONG: 23 They - not just the documents and interrogatories and 30(b)(1) 24 testimony but this seeks 30(b)(6) testimony about veracity and 25 good faith basis representations made in this matter by the MARYANN V. YOUNG

Department of Justice.

narrow.

And to address something Mr. Daley said earlier, he
said he was narrow and focused but it's not, Judge. It's
including but not limited to these two paragraphs that remain,
paragraphs B and F. So it would be the veracity and good faith
basis of every representation of factual allegation made by the
Department of Justice in this litigation. That's hardly

MR. DALEY: I think when you read the, you know, topic one and then we've limited it to sub-topic B so far, Judge, so I don't think we're asking for everything plus B. We're asking for B.

THE COURT: No, I'm going to stand by my ruling on this one.

MS. STRONG: Turning, Judge, to topic two of the November 21, 2007 letter, and I'm not entirely clear why, Judge, this is still on Abbott's list because we produced Don Thompson as a CMS designee on slightly modified but as I understand their interest still getting to their interest in the definition of AWP, this theory that AWP didn't really mean the plain language meaning. And Abbott deposed Don Thompson in March. The deposition was left open and they never asked for that second day before the close of fact discovery. So it's my understanding that they got what they wanted, the vast majority of what they wanted in topic two so it's our position that they

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1 - that's what we gave them, Judge, included in the topics. 2 What else is there? THE COURT: 3 MR. DALEY: Judge, we're in topic two from the 4 November 21 letter. Our problem with Don Thompson is we did 5 ask Don Thompson about this and he told us that if you want to 6 know how the secretary understood and interpreted this you have 7 to go read the Federal Register. That's not an answer for us. 8 Remember, Judge Saris asked them to file an amicus brief that 9 tells us what the secretary's position is and secretary's 10 understanding. They didn't tell Judge Saris to go read the 11 Federal Register. So we want a witness to testify to this. 12 And we do have one more day remaining with him but we've 13 already covered this material with him and they have refused to 14 put up a witness - this gets into the, an important distinction 15 between applied and interpreted. The question asks for how did 16 CMS over the years interpret and apply the term AWP. They say, 17 oh, we'll give you somebody that'll tell you how it was applied 18 because that's easy. They applied it 95% of AWP according to 19 the statute and the looked in the compendia. What the case is 20 about is what did you understand? This is whole government 21 knowledge. This is what, how did you interpret it? What did 22 you do? We understand you used 95% of AWP to reimburse under 23 Medicare but what did you understand AWP to mean? We don't 24 have a person to say that and for all of these, for - they talk 25 about we've had fact witnesses, 30(b)(1) witnesses. For each MARYANN V. YOUNG Certified Court Transcriber

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35 1 one of those by the way I'll tell you, they make a speech and 2 say these witnesses are speaking only for themselves. 3 not speaking for the federal government. So that's why we've gone with this 30(b)(6) route so that we can get the 4 5 government's position on this. 6 MS. STRONG: Judge, if I may respond? CMS's position 7 is what is in the public record. It seems like a lot of these 8 topics were drafted as if CMS was not a government agency that 9 was subject to the APA. CMS acts in its formal notice and 10 common rule making process. That process is that the documents 11 are public. It includes within those, comments from the public 12 and all the rationale that CMS has is in those documents. 13 when Abbott seeks a 30(b)(6) deposition about CMS's position on 14 the rationale and for the regulations, that is the CMS answer. 15 Mr. Thompson's response is the CMS, the 30(b)(6) response to 16 those questions. 17 With respect to--18 THE COURT: It may fly now but I don't think it'll 19 fly very well at trial. 20 MS. STRONG: With respect, Judge, to the difference 21 between applied and interpret, it's seems to be a distinction 22 without a difference. The way CMS applied the term AWP 23 reflected its understanding of the term AWP. 24 MS. DALEY: I think the government's position here 25 flies in the face of, you know, what I just read from Judge

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    knowledge.
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              MS. STRONG: I'm sorry, I thought we had move on to
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    topic three.
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              MR. DALEY:
                         Okay. Well, we had - all right, so the
5
    Court's ruling is, prior ruling is with respect to all of topic
6
          Okay. I'm sorry, I misunderstood.
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              MS. STRONG: Actually, Judge--
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              MR. DALEY: Judge, do the--
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              MS. STRONG: --I'm sorry--
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              MR. DALEY:
                         I--
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              MS. STRONG: --I think Mr. Daley might be correct.
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              MR. DALEY: Well let's address this one because--
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              MS. STRONG: Okay, and then boot back.
14
              MR. DALEY: --the relevance of 2003 is this, Judge.
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    Under the Medicaid Modernization Act, I know you've been with
16
    us long enough to know that that came into play in 2003, `04,
17
    `05. What they did is they moved Medicare to ASP plus 6%,
18
    okay. And so that's what most drugs are now reimbursed on
19
    under the Medicare program. Interestingly, our drugs are not.
20
    Our four infusion drugs like water, salt water and dextrose
21
    they still use AWP minus a percentage. And so here you have
22
    it's the same question, you've got ASP right in the statute.
23
    They're calling for actual sales price, average sales price in
24
    the marketplace and yet they still are using AWP for our drugs
25
    knowing that AWP far exceeds the price that you can actually
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24 THE COURT: I'll let the deposition go forward.

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Should we turn back? I think I may have MS. STRONG:

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    discussions it's 2(a) and (b) in the document in front of you
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    that we want to depose on, not what the government says in its
 3
    brief because this is the result of the negotiations so--
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              THE COURT:
                         All right.
 5
              MR. DALEY: We want it to be that--
6
              THE COURT: So--
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              MS. STRONG: Just to clarify, Judge, when he says
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    it's the result of negotiation the government hasn't agreed to
9
    2(a) and 2(b) how he's drafted them. The government would
10
    still for the language of 2(a) and 2(b) as drafted in the
11
    motion.
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              THE COURT: Well, did you have some discussion
13
    about--
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              MR. DALEY: Yeah, I mean this is - that letter is
15
    attached as Exhibit A to their brief, Judge. I mean it's what
16
    we told them we would want under this topic and that they've
17
    refused to give us.
18
              MS. STRONG: I did--
19
              MR. DALEY: Now they're trying to - I'll tell you
20
    what they're doing, Judge. What they're going to say, in our
21
    brief we said AWP as, you know, Judge Saris defined it and
22
    they're going to have some definition of it that is going to
23
    make it difficult to get it--
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              THE COURT: Okay, A and B as it appears.
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              MR. DALEY:
                          Thank you, Judge.
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              MS. STRONG: Pardon me.
                                        I just want to make sure
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    that I haven't left the Court with a misimpression that when he
3
    says that he took this document that was attached to our motion
    and just--
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5
              THE COURT: I've made a ruling.
6
              MS. STRONG: Okay. I just--
7
              THE COURT: I've made a ruling.
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              MS. STRONG: --want to make clear that the--
9
              THE COURT: Let's move on.
10
              MS. STRONG: Okay, Judge.
11
              With respect to the topics, Abbott's topics that
12
    address, the headline was continued use of AWP, Judge, it's
13
    seven through 10. Judge, these topics for one thing they're
14
    somewhat misleading because to the extent that government
15
    knowledge is relevant in this matter it's where - if the
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    government had full knowledge and approval it's relevant to
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    defendant's scienter and it's knowledge specifically to
18
    infusion drugs, cross subsidization, Abbott drugs or
19
    Vancomycin, this is a point Judge Saris made I believe it was
20
    November 5<sup>th</sup>, that is the context in which government knowledge
21
    is relevant. The topics that are described here are not
22
    relevant, Judge. They are not likely to lead to the discovery
23
    of admissible evidence in that they are--
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              THE COURT: Well, that may be your opinion but that's
25
    a question to be decided down the road I think.
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MS. STRONG: And it really goes to, Judge, a statement defendants made in their response brief in one of their bullets that their view is that CMS may make deliberate policy decision to pay inflated prices but again, it's drafted as I mentioned earlier with a view that CMS is not governed by the APA. Any CMS deliberate policy decisions are in public documents. They are public matters. The 36(b)(6) deposition will point to CMS public documents reflecting the notice in rule making process that was the CMS decision making process. They have the documents. They have 30(b)(1) deposition testimony exploring the subject. It's really not relevant. It also, Judge, goes to sort of questions of law. And so we just think that they're improper as 30(b)(6) topics. MR. DALEY: Judge, we're just trying to prove our case and I think the passage I read from Judge Saris, you know, maybe we'll go down in flames on some of our arguments, maybe the government will. THE COURT: Yeah, government's motion on this denied. MS. STRONG: With respect to the Medicaid, Judge, topics 16 through 18, Judge, I guess the points are similar to those previously made. In fact, some of them are duplicative of not only 30(b)(1) testimony but 30(b)(6) I believe was touched upon by Larry Reed, the questions about the federal upper limit or FUL. And--THE COURT: Same ruling.

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    asking for here is what, if anything, did the federal
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    government, CMS, the Department of Justice, do in response to
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    that letter? And we've offered to let them give us a written
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    response. We're not trying to waste anybody's time. They can
5
    give us a written response. They can just tell us. Maybe it
6
    was nothing and if it's nothing, tell us. It goes to a
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    spoliation motion, it goes to a variety of things because there
8
    are problems with the documents but very, very narrow.
9
    did you do in response to that letter, if anything?
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              MS. STRONG: I understand from Mr. Daley what it is
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    but what I don't see, Judge, is why these depositions hadn't
12
    sufficiently covered that question. That letter is dated March
13
    17, 2000.
14
              THE COURT: Were there specific questions about this
15
    letter in previous depositions?
16
              MR. DALEY: No, Judge. This is the 30(b)(6) topic.
17
    They objected to it.
18
              THE COURT:
                         All right, I'll allow it. I'll allow it.
19
              MR. DALEY:
                          Thank you.
20
              THE COURT: All right. All right, does that take
21
    care of that?
22
              MS. STRONG: I think that's it for the motion, Judge.
23
              THE COURT: All right.
24
              MS. STRONG: Thank you.
25
              THE COURT: Move on to 5173.
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MR. WINCHESTER: Judge, this is Abbott's motion to compel a few discrete categories of documents. Thankfully, I can tell the Court that Mr. Draycott and I have talked beforehand and I think for a couple of them we can at least short circuit some argument today. Starting with these we've listed the six categories right on the first page of our brief, Judge. The first is a decision memorandum signed by the former CMS head, Tom Skully on October 22, 2002. This particular memorandum talks about the policies CMS is adopting and should adopt for how it's going to review state Medicaid plans, you know, in other words when are they going to disapprove of state Medicaid plans for how they want to pay for drugs. And very clear this document shows CMS' knowledge that the states which are reimbursing at let's say AWP minus 10% or 15% were reimbursing for far more than what everybody understood the actual acquisition cost was. The document references an OIG study that says for generic drugs, like those in this case, you can buy those at an average of 66% below AWP. So it goes to the government knowledge things we've been talking about today. The government produced to us, you can see it's Exhibit 4 of our papers the draft of this very decision in its entirety. We've questioned numerous witnesses about it. we said give us the final, the one signed by Mr. Scully however, they gave it to us and redacted almost all of it out. I think it's Exhibit 3. And we said, what You can see that. MARYANN V. YOUNG Certified Court Transcriber

1 They're trying to claim now a deliberative process aives? 2 privilege over that. You know, from our standpoint as Mr. 3 Daley's talked to the Court about we think the deliberative 4 process privilege game has changed here. We certainly think 5 that this would be relevant. We should be able to get at it. 6 It is furthermore a final decision. It's not even 7 deliberative. It's a final decision signed by the CMS 8 administrator. But more to the point, Judge, this cat is long 9 out of the bag. They gave us the draft. We've got the whole 10 We've questioned witnesses about it. They've sat 11 there. We've questioned numerous people about this document. 12 They want to now claim that that version was inadvertently 13 produced but that can't just hold. They haven't tried to get 14 it back. They've said it would be inconvenient to do so given 15 just how many people they distributed this thing to but that's 16 not a defense. They've allowed questioning about it. 17 draft is out there. And certainly under any kind of balancing 18 there is no reason why we ought not have the full copy of the 19 final memorandum. 20 THE COURT: Why not? 21 MR. DRAYCOTT: Well, Your Honor, because, well, first 22 of all, there is a previous draft that was produced in the MDL 23 in response to subpoenas that were issued back in the `03, `04 24 timeframe. And so there was a very large production back then. 25 It was before the government was a party here and it was

There are parts - for the sake of convenience the

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1 recommendations are laid out and then there is a part that 2 allows the administrator to simply sign off on the 3 recommendation and put the decision into effect. So there's different parts of the document. We've released the part of 4 5 the document that reflects the decision of the administrator. 6 Now, I should say one more thing about this document. 7 This, at the present we are trying to re-review documents 8 withheld based on deliberative process privilege in the context 9 of the instructions and statements made by Judge Saris back on November 13<sup>th</sup>. I think it's, my judgment is that it's, the bulk 10 11 of this document the agency will probably continue to stand on 12 its assertion of privilege. This would be a document though 13 I'd have to go back and probably revisit the redactions and see 14 if there were some parts of it that might be unredacted. 15 don't want to given anybody here false hope that we're going to 16 produce the entire document, but there may be some parts of it 17 that we would allow out because the redactions were made, you 18 know, months and months before the hearings that --19 THE COURT: All right, do that and then we'll go from 20 there. 21 MR. WINCHESTER: The second issue, Your Honor, has to 22 do with claim forms. We talked about this with Your Honor back 23 in July of 2007 effectively just saying this is a False Claims 24 Act case, give us the claims that you say are false. At the 25 time the government said we're rolling out a bunch of MARYANN V. YOUNG

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1 information to them, data on false claims and everything else. 2 We'll let them see what they see. And Your Honor, you know, 3 quite rightly said let's see what happens then come back if you don't like it. We got the data. I want to be fair to them. 5 They've certainly given us the data, the dollars and cents that 6 they claim were paid out for all of our products. What we're 7 looking for now is not every claim, just some, a representative 8 sample of the actual claim forms that they say were false in 9 this case. And part of what they come back and say in their 10 response is, we're in the electronic age now Abbott, wake-up. 11 This is all electronic and the data are the claims. 12 Respectfully, let's, first of all, we have a number of 13 witnesses who've testified that during this time period there 14 were paper claim forms. These HCFA 1500 forms that the Court's 15 heard a lot about, we ought to get some of those. Pick some. 16 You know, all we're asking for is let's say program by program 17 one a year for each of the drugs, for each of the NDCs at 18 issue, each of the J codes at issue on the sides. Give us a 19 sample so that we can take a look and say, here's a claim form 20 the government alleges is false. Let's go talk to who 21 submitted it. Maybe they can give us information about what 22 their practice is, whether they think it's false, and following 23 those things up. Even in the electronic age, and I'm not sure 24 that either Mr. Draycott or I know the exact answer to this, 25 but it's my understanding that even when we're talking about MARYANN V. YOUNG Certified Court Transcriber

manufacturers' price, are you using it? And they came to find out that a number of them were not. And so this is pretty similar to a study that they have given us from back in 2001 when the DOJ true AWP as the Court has heard about were out there, they did a study to say, okay states, are you going to use these? And as we found out through the work papers a lot of states said no because they had concerns over what we talk about as cross subsidization. They didn't want to put their providers out of business. So we want to see with respect to this report, OIG's taken a look, you got AMP now, are you using it and if not, why not? And so they have this information. It's not burdensome for them to give it to us.

The second issue is a report from January 2008, very similar. It's taken a look at now that we have Medicare Part D, cause we have prescription drug coverage, what is the relationship between what we're paying and what the providers are buying the drugs for. And this thing is fantastic. It says the pharmacies are buying generic drugs, like the ones in this case, on average at close to 75% off of AWP. And rather than saying that's fraud, which is the position the government advances here against Abbott, CMS' conclusion in this report is to say we are pleased, that's a quote, pleased to see that the AWP driven payments under Part D provide margins to community pharmacies with respect to their acquisition costs. And it in fact talks about the fact that where you've got spreads for

1 generics which are nine times higher than what you see for 2 brands, that's good for us systematically cause we want to 3 encourage providers to use generics. It goes directly to 4 everything we've been talking to the Court about today, their 5 knowledge of spreads, their use of and being pleased by 6 spreads. Issues that we think certainly go to government 7 knowledge and to negate that claim that you hear over and over 8 from them, had we only known what the real prices were we never 9 would have paid based on AWP. 10 MR. DRAYCOTT: Your Honor, with respect to OIG work 11 papers we have produced not just some work papers. We have 12 produced hundreds of thousands of pages. Although Abbott has 13 been rigorous in asserting a time based objection and not going 14 outside of the claims period in this case, we've actually 15 produced material from `01, `02, `03, `04, `05. At some point 16 we just have to say enough is enough. This is an `07 report 17 which, again, the first report pursuant to the Deficit 18 Reduction Act of 2005 CMS initially got authority to provide 19 AMP data to the states and they started to analyze something 20 that was permitted or they were able to--21 THE COURT: Okay, denied as to this one. 22 MR. DRAYCOTT: And then the other one, I think 23 actually Mr. Henderson may have some comments there, but again 24 it's a 2008 report. At some point we have to put a reasonable 25 cap--MARYANN V. YOUNG

1 weren't there cause we don't want to go around trying to 2 figure out where they happened and tracking them down. 3 said, well, we might have protective order concerns, but I'll make a chart for you of all the transcripts we got and you'll 5 then now for all the ones where it was just Abbott asserting 6 confidentiality under protective orders, I'll give you those. 7 And for all the rest where it was some party not Abbott making 8 confidentiality designation, you'll at least know who they are 9 and you can go approach them and see if you can work that out 10 and get the transcript. We've asked for the same thing from 11 the government. That's all we've asked. They say, forget it, 12 we're not doing it. 13 MR. DRAYCOTT: Your Honor, this is one where we -14 there has to be clarification and it's important clarification. 15 With respect to the government's interest and what it asked 16 Abbott for that related to primarily discovery that was on 17 depositions given by third parties such as wholesalers, state 18 Medicaid officials and we absolutely agree that with respect to 19 discovery in this case that there should be a full sharing of 20 deposition material that the parties have so that we don't 21 burden third parties such as state Medicaid agencies, 22 wholesalers, anybody that is outside of this litigation and 23 we're certainly willing to do that. My understanding is that 24 there is a distinct category of documents which are problematic 25 here and that what Mr., what my colleague is asking for--MARYANN V. YOUNG

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MR. WINCHESTER: Winchester.

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MR. DRAYCOTT: I did actually know that -- is depositions of other drug company defendants and that presents a significant issue for a number of reasons. First of all, as a question of general relevance is how is the conduct cited in Abbott or Roxane or sorry, Day or Roxane relevant to the case against Abbott? There are protective order issues that because as Your Honor's probably aware the confidentiality and proprietary information assertions have been consistent in this case such that there is a phalanx of just confidentiality concerns. This is also Abbott wants material from other defendants. They've, you know, they certainly, they share a database in terms of what the government is producing. They ought to just be able to work that out between themselves. I mean, the important consideration is I'm an attorney with the civil frauds office, if I have depositions in my possession there's a reason for that and it's a reason I really can't go into, you know, because of seal considerations. And so with respect to the request for this information we're already given them and providing and in fact suggested that we share depositions of third parties. We cannot and will not give them a list of other testimony we're acquiring relating to just other drug companies. We think it's irrelevant. They can go get it themselves. There's this vehicle at the MDL if they want to why don't - the question I put to Mr. Winchester is

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does he want me giving Abbott the depositions of Abbott employees to some other drug company. Can I give Abbott depositions to Day or Roxane? THE COURT: Well that's--MR. DRAYCOTT: Well but it's related I think because if he can expect that if he's going to object to that on Abbott's, that you're going to get the same type of objection from any other drug company that I might be dealing with. MR. WINCHESTER: He's three, four steps down the road, Judge. What we're asking for is the chart, the same one that I made for them when they made this exam same demand on me and called up and said, you know, Winchester we want this, we want all these documents. At least give us the first step. We're not saying we're ever going to get all these transcripts but give us the first step knowing what's there. So that to meet his claim that, you know, if some other drug manufacturers got a transcript in their hands they either serve it as confidential, I can go to them and say--THE COURT: Well can you give it to him not including anything sealed? MR. DRAYCOTT: The sealed still wouldn't take care of the concern about just investigations but the point is when we asked for this information it wasn't to get information about other drug companies from Mr. Winchester. It was to ease the burden on third parties; people that aren't part of the MDL MARYANN V. YOUNG

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1 aren't drug company defendants. So to suggest that we've been 2 demanding that Abbott produce, you know, material that they 3 might have gotten from another drug company it just isn't the 4 case. And--5 THE COURT: Well, I don't see what the problem is as 6 to things that are not sealed. 7 MR. DRAYCOTT: Well - because the important 8 governmental concern here is it tells him frankly where 9 attorneys are looking and that is privilege work product. 10 is, there is the governmental investigation privileges issues 11 and it's wholly irrelevant to the case against Abbott. 12 were to try to get, and I can't conceive of the circumstances, 13 but if we were to ever try to use that in this case, and I 14 don't see how we would, then we would have to disclose it just 15 in order to use it. so with that protection that if we were to 16 ever use it we would have to disclose it during discovery 17 there's no harm to Abbott here. All they're getting to is 18 access of what deposition transcripts an attorney in the 19 Department of Justice may want to acquire and that carries with 20 it just a lot of concerns and concerns that, and privileges and 21 governmental concerns that just aren't present with respect to 22 what Abbott has. But we're not, again, what we think we should 23 share is third party discovery so to alleviate the burden on 24 wholesalers, Medicaid agencies and the like. But there's 25 really no use here for the deposition testimony of other MARYANN V. YOUNG

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    defendants, especially when in the proprietary concerns that
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    are consistently expressed and thought--
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              THE COURT: Well, I just, I mean if the depositions
    have taken place and they're not sealed--
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              MR. DRAYCOTT: Then they can go get, then Mr.--
6
              THE COURT: -- I don't see what the big deal is.
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              MR. DRAYCOTT: Then Abbott can go get those from the
8
    party but they may not be sealed but--
9
              THE COURT: Well, how do they know about them?
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              MR. DRAYCOTT: Because they're in the M - if they're
11
    in the MDL they are a party to this MDL, they can ask the other
12
    defendants and there are generally notices going on.
13
    problem is that there are generally--
14
              THE COURT: Well, they don't have a vehicle to ask
15
    the other defendants and get it instantly the way they do in a
16
    request in a pending case.
17
              MR. DRAYCOTT: I think this--
18
              THE COURY: I will order it produced but not as to
19
    anything sealed.
20
              MR. DRAYCOTT: The list, Your Honor, or the
21
    deposition transcripts?
22
              THE COURT: Well let's start with a list.
23
              MR. DRAYCOTT: I think that is the last item.
24
              MR. WINCHESTER: That's it, Judge.
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              THE COURT:
                          All right, time for the morning break.
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which are just admit the person said it, it's quoted in a document type of thing which we thought were easy lay up questions.

Just as a couple of examples, Your Honor, if you look at Exhibit B to our motion, it's actually the government's responses to RFAs. So if you look at No. 24 we have a quote. It says, "In 1990 the secretary of HHS, the head person, testified before Congress that many studies," this is a quote, "and most information available on this subject show that the list prices for drug products commonly known as the average wholesale process, AWP, rarely, if ever, reflect the prices that pharmacies actually pay. Since 1976 our policy has been that AWP is not an acceptable measure of EAC, estimated acquisition cost." It goes directly to what we've been saying about the government knowing that these two did not equate and that AWP, which was the benchmark for their payment, was not in fact an average of a cost anybody paid. That testimony is there. All we say is admit it, admit that that statement was made by a person with knowledge and we get a page of objections and an answer that ultimately says subject to all of our objections we admit with qualification because the document speaks for itself and it's not really an admission against us anyway.

So, you know, when we're suppose to have an answer that says admit or deny we get the document speaks for itself.

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    interested in increasing your workload or the government's but
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    in fairness we served these a year ago. This is a case they've
3
    been investigating since 1995 and, you know, when counsel says
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    let's put it off till trial cause maybe I'm going to beat
5
    Abbott on summary judgment, well, in fairness--
6
              THE COURT:
                          Yeah.
7
              MR. WINCHESTER: --a lot of these RFAs are admit you
8
    knew AWP was higher--
9
              THE COURT: Yeah.
10
              MR. WINCHESTRER: --than acquisition cost. That's
11
    going to bear on summary judgment for us.
12
              THE COURT: Well, I have to agree with that.
13
              MS. ST. PETER-GRIFFITH: Judge, can we just sort of
14
    try and further narrow the scope though? Can we just focus on
15
    - one of our objections and it's a significant one because of
16
    the number of RFAs that it deals with, there are a whole host
17
    of RFAs that are outside the `91 through 2001 period of the
18
    case, some going back to the early `70s.
19
              THE COURT: Okay. Can we limit the time period?
20
              MR. WINCHESTER: Well, Your Honor, I think the--
21
              THE COURT: At least initially.
22
              MR. WINCHESTER: Respectfully, I'd say, no, we can't.
23
    Here's why, our--
24
              THE COURT: You can't but I can.
25
              MR. WINCHESTER:
                              Well and you may. Your were just
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1 asking me, Your Honor. We'll do what you'd like but here's 2 why I would say we shouldn't, how about that. Our position all 3 along has been you've charged us with a set of conduct, you say we did bad things between 1991 and 2001. Okay, that's fine. 4 5 The Court's talked about you get discovery through 2003 on what 6 you allege to be the bad things Abbott did. Our point in 7 response and Judge Saris has said unequivocally, you are 8 entitled to run this to ground. I don't know if I'm ever going 9 to, you know, find your way on this but run it to ground is, 10 you government, have known about this not just over the time 11 period you're charging us with but back into the `60s, the 12 `70s, the `80s. 13 We have direct quotes from government officials in 14 charge of these programs that say out loud we know average 15 wholesale price is not a price people are paying and yet this 16 is what we're using to reimburse. So just trying to conscribe 17 their knowledge to this 10 year period is not going to give 18 anybody, including the Court at summary judgment, the full nature of the government's knowledge of this which Judge Saris has said we are entitled to discovery and to run to ground and

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21 to make our best pitch to her about why this should defeat

22 their claims.

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MS. ST. PETER-GRIFFITH: Your Honor, the burden associated with going back in time for what we're talking about and one of the reasons why we have objected so vigorously to

Our whole point here is and we are entitled to

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answer to that.

1	$$70\ $ get discovery from them that AWP being a price people actually
2	pay is not what they thought it was. That they thought AWP was
3	what was in the compendia. So when we present all these RFAs
4	to them and say, admit you knew that AWP published in the
5	compendia was not an average price anybody was paying they can
6	admit that or deny it. They don't get to change it around and
7	suggest well, Judge Saris said very early in this case AWP
8	ought to be read strictly as an actual average price. We're
9	entitled to the discovery to show that in fact that isn't how
10	the government understood it and the Court has said that. So
11	when we give them the RFAs they can admit it or deny it. I
12	mean it's easy for them to do.
13	THE COURT: I agree. I agree. All right, next?
14	MS. ST. PETER-GRIFFITH: Your Honor, if we could go
15	through the first categories to address what Mr. Winchester had
16	said, you know, we've asserted our objections
17	THE COURT: I just have to tell you that my secretary
18	just found my phone.
19	MS. ST.PETER-GRIFFITH: Oh, terrific, Your Honor.
20	THE COURT: In Neiman Marcus.
21	MS. ST.PETER-GRIFFITH: Oh my. You know we have
22	answered to the extent that with regard to one through 69 which
23	address the time period that we're talking about, `91 through
24	2001, Your Honor, we've admitted whether or not the quote is
25	contained in the language. We've told them flat out these are
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1 cases that we've cited, Judge, the Courts say you get a 2 request to admit, you admit it, you deny it. You don't say 3 admitted with the qualification the document speaks for itself 4 and is out of context. Those are not proper admissions. All 5 we're looking to do is have them clean it up and take out what 6 we would submit are the objections that are just not proper. 7 We're not saying that they're waiving their ability to contest 8 admissibility at least later but let's have you say at least 9 for a quote out of the document that we attached to an RFA for 10 goodness sakes we admit it was said, we admit it was said by 11 somebody with knowledge. 12 MS. ST. PETER-GRIFFITH: But, Your Honor, the problem 13 with that is if the document doesn't get admitted into evidence 14 the RFA can still be used. An RFA is admitted for all purposes 15 in a case. So what we have--16 MR. WINCHESTER: So they can admit it--17 MS. ST. PETER-GRIFFITH: So what we have is a problem 18 where it's the cart before the horse. We have documents that 19 they're quoting from that may never be admitted into evidence 20 but the quote may be. And that's a very difficult, you know, 21 judgment to make at this juncture, Your Honor. 22 MR. WINCHESTER: They can always admit them, Judge. 23 I mean if their point is you need more context, okay, fine. 24 Give us the admission that it says what we say it says cause 25 it's in there. It's a quote. And then you can later say; well

If you just read the RFA it's not, the items are not in

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quotes and there's no attribution to a particular document.

So our position is we admit that it's in the public record but for the most part, Your Honor, there are some, you know, we have to go one by one but for the most part we've admitted that they may be in the public record but we defer to the public record because we cannot admit to a paraphrasing of a document that's not attributed anywhere. And, you know, so -but we can admit to what's in the public record.

MR. WINCHESTER: Judge, for these - these are factual propositions. We're stating facts. There is, we believe, ample evidence to support these facts but these are conclusions drawn from what we believe the evidence is. So when we put it before them and we say, let's take 172, on June 13, 2000 the HCFA administrators believed that on several occasions the administration had unsuccessfully sought from congress the tools necessary to ensure the system was paying actual price rather than a contract price and that's a fact. Tell us, we admit it, we deny it. And they give answers like, subject to all of our numerous objections we admit that those statements may exist in the record. Well, that's not an admission or a denial. We're saying this is the conclusion we draw from the evidence that's out there. It is a fact. You can say yes or no, admit it, deny it, that this is what was the state of knowledge of the organization that administered the programs at issue in the case. They can do that.

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MS. ST. PETER-GRIFFITH: Your Honor, I think when we began this discussion concerning this particular category of documents that Mr. Winchester attributed them as coming from documents them as being quoted form documents and we have no attribution, you know, that's why this particular - and, Your Honor, for these we do have responses. So the question is the sufficiency of the responses. At a minimum we need attribution as to where this is coming from because, you know, we can make a statement or they can pull a statement, paraphrase it from the public record but outside of the context not understanding where the context is that they're pulling that from it's very difficult for us to, you know, say yes definitively X,Y, and Z. MR. WINCHESTER: Judge, the first 69 were the ones that were the direct quotes. These are just facts. This is what RFAs are so we say factually here is a fact, admit it or deny it. THE COURT: Allowed. Next? MR. WINCHESTER: Next issue, Your Honor, has to do with a series of RFAs that we have that basically go to were there laws in place that governed the conduct you're complaining about here. So for instance if you look at our request 105 we say during the relevant claim period time at issue no federal statute or regulation required Abbott or any other manufacturers to report prices to the publishers that incorporated all distinct available to certain wholesalers, MARYANN V. YOUNG

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over the course of discovery.

payment to Medicare Part B or Medicaid for a drug knowing that it would be paid at an amount that exceeded acquisition has submitted a false claim under the False Claim Act. Could not be more material to the claims they're raising against us. No. 90 is just the flip side. It says, it's your position that such a provider did not submit a false claim. It's one way or the other. And they can tell us and what we get are objections and not answers. These are application of law to fact. Admit that under this circumstance, which they are alleging in this case is false claim if anything, but we're entitled to know and these are the types of things where they're standing on objections and they will not tell us. MS. ST. PETER-GRIFFITH: Your Honor, each of these RFAs start with the, it is the plaintiff's position. United States position in this case is not a fact, that they're asking us to admit that this is, this is what you're arguing and that's not a proper purpose for an RFA. It's perhaps appropriate for in the context of a contention interrogatory which is what we point out to them but simply say and each of them start exactly this way, it is the plaintiff's position that. And we're at a loss frankly, Your Honor, to understand what the purpose of these RFAs is other than to perhaps lock us into a particular legal position which frankly might change

The United States' position and legal argument can

1 evolve over the course of a case so simply to say it is the

2 United States position that and to have that as an admitted

fact, Your Honor, is we don't see the utility in that and it's

4 | not a proper purpose for an RFA.

and the rule allows it.

MR. WINCHESTER: Judge, the rule itself says you can ask RFAs that apply law to fact. In terms of evolution we've got 13 years of evolution here. I mean frogs could walk on land in less time than they've had to evolve their theories. They know what their theories are and so when we say it's your position that it's this or that, yes or no, they can admit it

THE COURT: I'm going to allow it.

MR. WINCHESTER: Last issue, Judge, are a series of requests that go directly to government knowledge in the sense that we say, look, one of the many ways, many, many ways in which you knew that the published average wholesale price you were using to reimburse wasn't what people really bought the drugs for is you, government, bought the drugs at prices substantially below AWP. So we give them requests that say for instance No. 115, admit you purchased Vancomycin from Abbott at X price. And what we get in response is, well we deny that Medicare and Medicaid purchased it at that price. Well, that's not an answer. We asked a question that said did you, the government, purchase at that price. They don't answer the question. And so we have a number of these like this that are

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    pure facts. It's in their capability to answer the question.
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    No dispute that these are factual matters and they won't answer
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    them.
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              MS. ST. PETER-GRIFFITH: Your Honor, if I could just
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    ask for clarification from Mr. Winchester so that we got a
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    clear record as to which--
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              MR. WINCHESTER: Certainly.
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              MS. ST. PETER-GRIFFITH: --RFAs we're talking about.
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              MR. WINCHESTER: I certainly can. I'm talking about
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    Nos. 112, 114 through 123, 125 to 128, and I believe also 142
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    and 43 is what I have.
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              MS. ST. PETER-GRIFFITH: Okay, Your Honor, with
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    regard to 112, we've already indicated that we would answer
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    that. With regard to those dealing with government purchases
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    our position is, Your Honor, that purchases under the federal
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    supply schedule, purchases by the VA is first of all incredibly
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    burdensome to place upon us to have to seek out that
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    information and it's wholly immaterial. This case is not about
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    the government purchasing drug products. It's about the
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    reimbursement programs of Medicare and Medicaid. We have
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    answered these RFAs to that extent. I'm not sure that each of
22
    the RFAs that Mr. Winchester listed deals directly with the
23
    government purchasing and frankly, Your Honor, I think we
24
    probably - if I could just check.
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              MR. WINCHESTER: No, that's fair. They don't all,
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    responded and the issue I believe is the sufficiency of the
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    qualification that we've provided and with each of these being
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    - we can't just sort of wholesale category say the response
    isn't sufficient because there's a qualification to the answer.
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    We have provided an answer and the sufficiency I think we're
6
    going to have to through one by one because we are committed to
7
    qualify our answer to the extent that it is appropriate.
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              THE COURT: All right, I'm going to deny this one
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    without prejudice and come back to it if you feel you really
10
    need it.
11
              MR. WINCHESTER: Thank you, Judge. I think that's it
12
    on this one.
13
              THE COURT: All right. Then we move to 5179.
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              MR. GOBENA: Yes, Your Honor. Good afternoon, Gejaa
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    Gobena here on behalf of the United States. And I have some
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    good news to report which is that counsel and I have made
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    substantial progress in narrowing the issues that are, we need
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    to present to Your Honor.
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              THE COURT: All right.
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              MR. GOBENA: And I don't know if you want me to go
21
    through the issues that we resolved, but I think--
22
              THE COURT: No.
23
              MR. GOBENA: --but I think we agree--
24
              THE COURT: Done.
25
                           Okay. We've agreed to memorialize it in
              MR. GOBENA:
                              MARYANN V. YOUNG
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    correspondence and we should be able to take care of that
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    after the hearing. There are really only three areas of
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    dispute here.
              THE COURT: I just want to get the motion in front of
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    me.
6
              MR. GOBENA:
                           Sure.
                                  And--
7
                          I'm sorry, Mr. Gobena.
              THE COURT:
8
              MR. GOBENA: No problem. It's 5179.
9
              THE COURT:
                          Yep.
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              MR. GOBENA: It's a motion to compel documents and
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    deposition testimony.
                           And then the other motion is a motion
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    for the Court to order compliance with previous Court orders.
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    And actually both of them are interrelated. Actually 5609
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    which comes later on in your sheet is interrelated with 5179.
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              THE COURT:
                         Well should we hear them together then?
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              MR. GOBENA: Yeah, we can hear them together.
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    basically the cross over with those two motions deals with a
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    certain category of documents. We are seeking to take
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    deposition testimony from Abbott's sales force and these are
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    the people who are out there actually marketing and selling the
21
    drugs at issue in this case. And there are two categories of
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    documents that we were seeking in particular. One were
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    personnel files that had sort of evaluations, sales goals, to
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    help us understand how these sales force people were
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    incentivized to sell the drugs. And then a separate category
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were working files and these are the files that reflect their day-to-day interactions with customers of Abbott. And I mentioned earlier we made a substantial amount of progress in resolving some of the disputes about that. And again, this touches both 5179 and 5609.

Here's where we have some dispute. There are certain former Abbott HVD employees whom we subpoenaed. And Abbott actually agreed to represent those former employees I believe because they're now working for a spin-off company called Hospira that's also represented by Jones Day and they represented them. And the subpoena called for documents. And the witnesses provided documents and then counsel reviewed documents and provided whatever they thought was responsive. The issue that we have is that at least in one deposition in particular a witness indicated that they provided a box plus an eight inch additional stack of documents that covered personnel files and their working policy, two different categories of documents.

What was produced ultimately on that sales force employees behalf was just 38 pages of personnel files. Now we tried to go to counsel and figure out what exactly the criteria they're using that would sift out thousands of pages of responsive materials that seem to be relevant on their face, working files is what the witness called it, they're unwilling to provide the criteria. So our position is, why don't they

just produce all the documents to us, we can make a relevance determination. These witnesses obviously thought they were relevant otherwise they wouldn't have gathered them in the first place. And that for the former people represented, you know, by evidence that they be able to track down if they could just provide the documents rather than filter because we don't know what's being filtered out. So that's the first issue.

THE COURT: All right.

MR. WINCHESTER: Judge, with respect, do we get to get behind all of their determinations of what should be produced as responsive to all of our requests in this case? That's just not how it works. They served subpoenas. We represented the people and we told all these people, look, give us everything you got, bring it all in. We'll take the task of determining what's responsive and that's what we did. So to have them come in now and suggest, well, we need to get behind everything Jones Day did is a little offensive. It's not normal ground rules.

They're certainly not offering to give us all the documents let's say from OIG that they chose not to produce cause they determined them to be not responsive and that's all we did. People gave us documents that they collected and when counsel says these people must have thought they were relevant, in fairness there's no basis for him to say that. We asked people give us everything you have and we will go forward and

1 make the determination of relevancy. So when they now say, 2 well we want everything that you guys decided was not 3 responsive there's no ground for that and it certainly not any 4 rule that's going to apply both in the case or any other case. 5 So we just think there's no basis for it. 6 MR. GOBENA: May I just briefly respond to that, Your 7 Honor? 8 THE COURT: Sure. 9 The witness, for example the one witness MR. GOBENA: 10 I'm talking about said that of the thousands of pages of 11 documents they produced of which only 38 were produced they 12 included his working files. Those are inherently relevant to 13 this case. It's back and forth with the customer --14 THE COURT: Now which witness is that? 15 This is a guy named Frank Janardi (ph). MR. GOBENA: 16 And that's just one witness. But we don't know if this is an 17 isolated incident or symptomatic of a larger problem in which 18 very restrictive search criteria or sorry, filtering criteria 19 were used, and we're not questioning the integrity of counsel. 20

I, frankly we just would like, A, to know what the criteria was. And we've actually had conversations with Abbott when they asked what criteria does the government use in searching for documents and collecting them. I don't see why at least the transparency can't be offered. And secondly, for that particular witness, why not just produce those documents? MARYANN V. YOUNG

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1 thousands of pages of working files and ultimately those 2 weren't produced, well those are inherently relevant. 3 expect those to be produced. And, I mean I think Your Honor has come up with a reasonable solution which is okay, provide 5 those working files that were withheld from Mr. Janardi and 6 then we can revisit the issue later on if they'd like. 7 THE COURT: All right, I'll permit it to that scale. 8 MR. GOBENA: Thank you, Your Honor. The second issue 9 relates to a category of depositions that still, we're still 10 talking about these sales force personnel. Your Honor, I think 11 you need to understand some important background context. 12 Something like two-thirds of Abbott's document production in 13 this case came after the close of fact discovery. We're 14 talking about 2.2 million pages of documents after fact 15 discovery was closed, after we're supposed to have done our 16 depositions in this case. 17 Within those documents one of the categories of 18 documents that they produced or included some documents relates 19 to these sales force working files. And so what we asked for 20 in our motion is the opportunity to on a limited basis re-open 21 or commence a few depositions and I have a proposal for a 22 number that, you know, to keep things within control, 23 depositions based on the late production. In addition to the 24 late, sort of the post fact cutoff production, there's also 25 another area of dispute that I think we worked out but is MARYANN V. YOUNG Certified Court Transcriber

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1 relevant to this which is Abbott had several--2 THE COURT: What are you looking for specifically? 3 MR. GOBENA: Basically, the ability to reopen or open five depositions based on late production of documents. 4 5 THE COURT: It's late in the game. I'm really not 6 happy about more discovery at this point. 7 MR. GOBENA: I understand, Your Honor, but it's not a 8 function of our, it's not something that we, a problem that we 9 created. There's two reasons. One is the late production and 10 we've had a dispute over whether or not Abbott was going to go 11 to its former employees and collect working files from them. 12 They said they're not obligated to. We recently reached, made 13 an agreement where we said, okay, can you give us the contact 14 information and then we'll go find these people and ask for the 15 files and provide you whatever they provide us so that both 16 sides have the same information. 17 What if it turns out in those files there's some 18 highly relevant information that, you know, because of this 19 dispute that only got resolved now we have access to and like 20 to question the witness about? You know, there are a lot of, 21 there's 153 sales force people. We're only asking for five. 22 It's a very narrow limited request and it may very well be that 23 we don't need to take those depositions but we'd like to have 24 that limited option to do that. 25 MR. WINCHESTER: That's a lot of what ifs in there,

1 Judge. First of all, we did not produce documents out of 2 time. the Court extended the discovery period and our 3 documents were produced. They can't come here today and tell 4 you who they want to depose. They just want some blanket 5 authority to go and maybe re-depose people they've already had 6 or get some new people that they, but they can't tell you who 7 they are now. So I think at best this is not right. 8 THE COURT: No, I think unless you can be more 9 specific at this time it's too vague. Denied. 10 MR. GOBENA: All right. Your Honor, the final issue 11 relates to the deposition of two former Abbott executives, 12 Dwayne Burnham and Thomas Hodson. Dwayne Burnham was the 13 former CEO of Abbott and Thomas Hodson was the former chief 14 operating officer. The reason why we want these depositions is 15 that these people have personal unique knowledge about the 16 issues in the case. 17 Let's start first with Mr. Burnham. Mr. Burnham was 18 the CEO. We have documents in evidence that we submitted in 19 previous briefings that establish that he was directly involved 20 in the formulation, approval and advocacy of Abbott's position 21 on AWP and government reimbursement policy. He actually went 22 and interacted with Congress people about reimbursement issues. 23 He was consulted by his subordinates about what Abbott's 24 position was ultimately going to be on AWP and government 25 And why that's important is that there's some reimbursement. MARYANN V. YOUNG

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              THE COURT: When was the 30(b)(6)?
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              MR. GOBENA:
                           Sorry?
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              THE COURT: When was the 30(b)(6)?
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              MR. GOBENA: The 30(b)(6)s happened earlier this
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    year.
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              THE COURT:
                           When?
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              MR. GOBENA: I believe in March.
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              THE COURT: And when was this motion filed?
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                           This motion was filed March 31<sup>st</sup>, soon
              MR. GOBENA:
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    after the depositions took place.
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              THE COURT: Okay, soon after. All right.
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              MR. WINCHESTER: Judge, if I may. If this sounds
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    familiar it's because you've already ruled on it.
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              THE COURT: Yeah, yeah.
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              MR. WINCHESTER: There's nothing, there's nothing new
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    that has happened that requires any kind of different result.
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    First of all, this Court ruled that these depositions would not
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    go forward. They were permitted to go ahead and take the
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    30(b)(6) depositions. At the hearing on 1/31, January 31
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    counsel for the United States, Mr. Breen said, Judge, I
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    understand you denied the ruling, our ability to get these
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    people now. Can we modify the 30(b)(6) request to ask these
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    30(b)(6) witnesses what was in these individuals' mind?
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    Court said, no. Why? Because we're already past the end of
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    discovery and you told them you have to work with what you've
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- 1 got. So this notion that these witnesses didn't know what Mr.
- 2 Hodson or Mr. Berman were thinking, you had already ruled on
- 3 that. That's already been affirmed. There's absolutely
- 4 nothing here.

When we talk about what these witnesses knew or didn't know on the 30(b)(6) side with respect to lobbying which Mr. Gabini was talking about, they had four fact witnesses, two 30(b)(6) witnesses, six witnesses all tolled, about 10 days of testimony. When you look at their brief as to what they say they thought they might need, it's all about the question of they asked the witness, do you know what Mr. Berman thought about that? The witness said, no. Well, there's a reason for that. You told them that they didn't have to be prepared on that.

either one of these witnesses. With respect to Hodson, Mr.

Hodson, the only thing they cite as a reason they'd like to
talk to him in their brief is he was a witness in another case
who testified about the corporate relationship between Abbott
and TAP and we've been around this block before too. As this
Court has held on a number of occasions the, TAP case has
nothing to do with this case that's here. So they still have
to make their showing. You've already ruled on it. Judge
Saris has already affirmed you. The one thing she disagreed
she let them take Mr. Gonzalez' deposition, the president of

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1	With respect to Mr. Hodson he testified as a
2	30(b)(6) answering questions about AWP, government
3	reimbursement. In addition the senior vice president for the
4	division whose comments at issue in this case, a guy named Don
5	Robertson testified that Mr. Hodson was responsible for
6	approving sales and marketing plans for his division. So he's
7	directly involved in the decision making process that is
8	implicated in this case. Your Honor offered an out for the
9	defendants to provide 30(b)(6) testimony. They didn't prepare
10	their witnesses to address any of the specific factual
11	knowledge that these witnesses have.
12	In addition, Judge Saris indicated that in upholding
13	Your Honor's ruling that she thought that perhaps these
14	depositions could go forward or should go forward I should say,
15	indicate
16	THE COURT: Compromise, five written deposition
17	questions.
18	MR. WINCHESTER: Thank you, Your Honor.
19	MR. GOBENA: Your Honor, if I can - I know Your Honor
20	ruled, but if I could briefly ask for a moment of your
21	indulgence. We did a written deposition before and it, you
22	know, and we fought about the result mostly because it was -
23	and it's not any, I'm not casting any aspersion on counsel but
24	this was, basically it was treated as an interrogatory. You
25	know we're willing to go to where these witnesses are. if you
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1 that's not going to affect the waiver. It says right there, 2 not going to affect a waiver. Here's what you have to do, make 3 a formal written request to get the documents back within 21 days of when you learn about them and if they were 5 inadvertently produced you get them back. And that is exactly 6 the situation here. These documents slipped through and were 7 made in a production that we made in about November of 2007 8 having to do with the former Abbott Home Infusion Services 9 Group. They're two copies basically of the same document 10 really. And we learned about this inadvertent production in 11 March of this year when the government, and it was actually 12 counsel Ms. St. Peter-Griffith here, tried to mark the 13 documents as exhibits to use with our 30(b)(6) witness on 14 compliance. And she tried to put them in, and the defense 15 counsel at the deposition immediately snapped those documents 16 back and the government to its credit tore the documents up 17 right sitting there, did not use them. Within 21 days, in fact 18 19 days later we submitted a written request to say give us 19 those documents back. Put them in a sealed envelope if we're 20 going to fight about it, and that's where we are. So there's 21 no question that we have complied exactly with what the 22 protective order says and there's no waiver. 23 The three issues the Court has to consider here was 24 this production of these two documents out of three million 25 inadvertent versus being purposeful or somehow grossly MARYANN V. YOUNG

negligent. Second, are the documents privileged? And third, did we comply with the protective order? I think as I've just said taken them adversely we certainly have complied with the protective order. To the question of privilege, Your Honor I believe has these documents as part of the government's in-camera submission. We don't need to talk about the substance of them in open court here, but you can pretty clearly see there is a request for legal advice going from two business people to the Office of General Counsel and you get a responsive memo back that says here is my legal advice on your questions. I don't think there can be a dispute that this is not privileged communication or that that is a privileged communication.

So the real issue is was this an inadvertent production, and the cases that we've provided the Court make very clear this issue of inadvertent production is the vain of these huge cases where you're talking about thousands, millions of pages to be produced and the Court's make clear where you've got reasonable steps in place to make sure this doesn't happen. When it does it's inadvertent. And we've given the Court the only record that there is on this through the declarations that tell you the way we do this is a two-tiered process. The first tier are people who are basically conducting the clerical or mechanical task, you don't do privilege determinations. What you do is mark every last document that has a lawyer on it,

communication to or from a lawyer. Don't try to decide for yourself is it privileged, just mark it. And all of those go to a second tier of more senior counsel who review those and make the actual determination on privilege. We either produce them or we log them on our privilege log.

In this case what happened was for these two copies of this same document for reasons unbeknownst to me, those documents accidentally were not marked by the first tier reviewers so they never got to the second tier reviewers. And that as all the cases we've presented make clear is an inadvertent production. We clearly did not produce these documents purposefully. And this is the subject of all the waiver cases that the government tries to put forward which says well you can't offer the document in support of some theory of your and then hide the rest. Well we didn't do that.

We're not offering these documents in support of any theory we have. These were documents that slipped through in response to a number of the government's inquiries. There was no purpose to this nor in light of the cases that we've shown can there be any suggestion of a gross negligence here in light of our procedures. So we complied with the protective order. We've got privileged documents. They were inadvertently produced and we'd like them back.

MS. ST. PETER-GRIFFITH: Your Honor, what my brother counsel for Abbott I think omitted from the discussion is that

1 | there was a waiver and there has been a waiver on this

2 subject matter. That deposition that was at issue was their

3 | lawyer, Abbott's in-house lawyer who they put up as the

4 30(b)(6) representative on compliance issues. Surrounding his

5 deposition Abbott produced more than 30 documents that were

6 generated by counsel and were using it affirmatively in this

7 case to show their compliance measures.

This particular document, we don't have to get into the subject, Your Honor, but it's our position that this particular document goes to that subject matter and it is impermissible for Abbott to pick and choose which documents they're going to waive attorney-client privilege on and produce 30 of them and say, look how good we were as corporate citizens, and then withhold those that may not be as favorable to them. That is a waiver. It's - waiver on the subject matter. It is impermissible. They put their lawyer up, Your Honor, as the 30(b)(6) rep to talk about compliance.

Numerous witnesses have said they relied upon in-house counsel to determine whether their practices of whether they were in compliance. The general counsel for this case wore a separate hat of being the compliance officer. And with regard to the issue of are these documents privileged, Your Honor, that is a burden that Abbott has and frankly it's difficult to understand. These particular documents weren't in the, didn't come from the General Counsel's Office. They came

## Case 1:01-cv-12257-PBS Document 6580-2 Filed 10/07/09 Page 103 of 132

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102
 1
                THE CLERK: Resolved.
2
                THE COURT: All right, so two o'clock. I do have a
 3
    criminal matter at 2:30 so we'll do our best.
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                                     RECESS
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1	AFTERNOON PROCEEDINGS
2	THE CLERK: Okay.
3	MR. WINCHESTER: Before you rule on this privilege
4	document motion could I address a couple of things that counsel
5	brought up in her argument?
6	THE COURT: If I'm ruling in your favor does it
7	matter?
8	MR. WINCHESTER: Not at all.
9	THE COURT: All right. Allowed. I had made that
10	determination before I came out.
11	MR. WINCHESTER: Excellent. Thank you, Judge.
12	MS. ST. PETER-GRIFFITH: Thank you, Your Honor.
13	THE COURT: Okay, that leaves us now with as I see it
14	5276 next or did, is that the one I that I just
15	MR. WINCHESTER: Well that's the one you just did,
16	Your Honor. That was the privileged document.
17	THE COURT: Okay. So then - Mr. Duffy, next time you
18	have to put these in numerical order.
19	THE CLERK: I will, Your Honor. The last to the next
20	one is 5642.
21	THE COURT: Right.
22	MR. HENDERSON: I have 5357. That's actually a
23	memorandum.
24	THE COURT: No, 5356.
25	MR. HENDERSON: Yes. That would be the motion.
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104 1 THE COURT: Yeah, that's the next one. 2 MR. HENDERSON: Shall I proceed, Your Honor? 3 THE COURT: You may. MR. HENDERSON: Okay. This is the government's 5 motion for a protective order in the Day case with respect to 6 some 30(b)(6) topics. And I would suggest to Your Honor that 7 we do have to keep in mind the veritable orgy of discovery 8 that's been going on on the part of the defense side. 9 taken about 50 days of depositions of government employees, 21 10 of Office of Inspector General employees questioning 11 extensively about these various OIG reports. And there was a 12 list of 76 reports that were produced early on in the case 13 along with work papers for a great many of them. And so what 14 I'm suggesting, Your Honor, is we have to apply some rule of 15 reasonableness. 16 The first two topics that are the subject of our 17 motion, I'm going to group them according to categories, are 18 topics 29 and 51 which relate to some, to OIG reports. Topic 19 29 deals with a 2001 Office of Inspector General report 20 relating to AID drugs, drugs for treating AIDS and specifically 21 that topic requests, focuses on a chart. And this chart, Your 22 Honor, is a very simple explanation of drug pricing. And you 23 look at it and why on Earth Day wants to ask about this chart 24 is beyond me. If you look at the chart all it has is the most 25 basic information that starts with for example manufacturers' MARYANN V. YOUNG Certified Court Transcriber

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established wholesale prices and average wholesale prices and wholesale acquisition costs. Well, there's no dispute about that, Your Honor, at least not with respect to Day. Day has admitted in its testimony and answers to interrogatories that it submits its wholesale AWPs and WAC prices to the compendia with the expectation that these compendia will publish them and in fact they do publish them. And in the one instance where one of these publishers didn't, Day promptly sued the company and forced them to publish exactly what Day was reporting.

So what they're going to ask the OIG about the fact that on this chart it says that manufacturers set these prices is beyond me and particularly when they're, what they're asking about is the drafting and preparation of this chart and its This was public, you know, this was out there on circulation. the web so it was circulated to the entire world. And so I suggest we're just off the deep end here when we're asking about something like this chart which just talks about - the next piece on the chart is states that wholesalers are the middlemen who buy drugs from manufacturers and sell to retailers. Now why do we need to have testimony from an OIG person who apparently drafted this thing about what he did to prepare this and drafts of it. I just think, Your Honor, there has to be a limit. The - so that's really the gist on that particular topic. They should be focusing on, and there has been lots of focus on the drugs that are at issue in these

any of the AIDS drugs. And the chart in question, I don't know

if Your Honor had an opportunity to look at, is so interesting

because it says exactly what the defendants have said, it

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 1
    obtained in the Qui Tam cases while they were under seal.
2
    The motions and the supporting memoranda and the Courts
 3
    allowances of the motions have been unsealed and the defendants
4
    have them.
                They apparently are not happy with those
5
    explanations and would like to understand perhaps my subjective
6
    reasons if they differed from what was stated. I'm sure they
7
    would like to probe my views on whether I knew something
8
    different or whether I thought something different than what I
9
    wrote. But I suggest, Your Honor, this is off limits.
10
              THE COURT: No, if you want to have a conversation,
11
    if you want to have a conversation you can step out of the
12
    courtroom.
13
         PAUSE
14
              MR. HENDERSON: May I proceed, Your Honor?
15
              THE COURT:
                          You may.
16
              MR. HENDERSON: I suggest that this type of 30(b)(6)
17
    deposition is--
18
              THE COURT:
                          The government's motion to this aspect of
19
    the - the government's request is allowed to this portion.
20
              MS. REID: Your Honor, I understand that you've
21
            I just want to note on the record that it is, the
22
    requests were made in any effort to look at and construct the
23
    record to demonstrate the prejudice as a result of the nine
24
    year delay in this matter.
25
              THE COURT:
                          My ruling stands.
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109 1 MS. REID: Thank you. 2 THE COURT: You're welcome. 3 MR. HENDERSON: The next two topics, topics 40 and 42, request 30(b)(6) deposition testimony about how and when 4 5 the government learned about the fraud that's alleged in the 6 complaint. And Judge Saris has rejected a statute of 7 limitations argument. So this type of testimony is not 8 relevant to a statute of limitations defense because Judge 9 Saris has said that basically on the statute Day's arguments 10 can't prevail. 11 What Day argues I think is that they have a due 12 process argument about the, what they say is a long delay 13 between the originally filing on the Qui Tam complaint against 14 Day which was added in 1997 and the date when the government 15 intervened in 2005. And I suggest that this due process rubric 16 is simply an excuse for a fishing expedition into the 17 government's internal investigation. The factual information 18 about what the government learned is, well from Day's 19 perspective they say all these OIG reports are what the 20 government learned about the, what's alleged in the complaint. 21 In addition there is the issue about the specifics 22 that relate to Day, the evidence that Day was intentionally 23 reporting false pricing information with the intended purpose 24 of increasing reimbursements under the Medicare and Medicaid 25 Day knows full well that the evidence that we have on program.

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1 | normally AWP or AWP minus 5% or 10%, whatever the state sells

2 or another component may be a so-called federal upper limit

3 which is a cap, and another component is this usual and

4 | customary charge that the pharmacist will submit on the claim

5 form. And the state methodologies typically provide to pay at

6 the lower of any of these three different components.

Now, we're alleging that the estimated acquisition component which includes AWP minus 5% or whatever the state does, that's where the fraud is because the defendants submit they reported phony AWP prices or in some cases WAC prices.

We're not making, our complaint makes no allegation about usual and customary charges. And I don't know why Day is asking this, I suspect it's because they think that if they lock us into a position one way or the other, yes or no, either way, they have some theory, some clever theory for saying, ah-ha, gotcha, the government can't prove its case.

But I suggest, Your Honor, where it's not an element of our case, this usual and customary chart is not an element, we don't allege fraud. If it happened, it was by some other party. If some pharmacist out there submitted a phony usual and customary price, that's the pharmacist's issue, not ours. We haven't developed proof in the case of this. We don't anticipate developing proof. It's conceivable if Day comes up with some theory that is a bit of a surprise we may have to respond to it. So I don't want to take any position on this.

```
113
1
    I don't know what they've got up their sleeve, but I can say
2
    it's not an element of our case. We don't anticipate any proof
3
    and we don't have any position on this.
              THE COURT: All right. Why do you need it?
5
              MS. REID: The reason is, Your Honor, and Mr.
6
    Henderson's heard this argument before, the government is well
7
    aware, the usual and customary charge is ordinarily defined by
8
    various states as to what goes into it. It has to be certified
9
    as true and accurate by the pharmacist. And then if it comes
10
    in at say $20 and the reimbursement formulas give you something
11
    less than that under an AWP methodology, then you pay the
12
    lesser amount. The point is the usual and customary charges
13
    are certified as on this accurate subject to the penalties of
14
    perjury et cetera, et cetera, and our issue for the government
15
    is, is their position that the usual and customary charges are
16
    false and fraudulent or that they aren't.
17
              Now, if they want to give us the answer to that as a
18
    contention interrogatory, I will take that, I mean as a written
19
    response. But I think that we're entitled to know their
20
    position on that. This is not a surprise. They have known
21
    that this is an issue.
22
              THE COURT: All right. How many - can one contention
23
    interrogatory do it?
24
              MS. REID: Yeah, I think so.
25
              THE COURT:
                         All right. Allowed to that extent.
                                                                All
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quidelines. And the quidelines were as you can well imagine

25

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116
1
    you know, I don't want to debate law, but I want to
2
    understand, you know, the context of this whole section on
 3
    average wholesale price, what you're supposed to do and, you
4
    know, whether it was used. So that was the reason for it, and
5
    I think that we're entitled to, you know, reasonable amount of
6
    time to question on that perhaps as part of the Abbott
7
    30(b)(6).
8
              THE COURT: What's reasonable? What's reasonable?
9
              MR. HENDERSON: Oh, what's reasonable--
10
              THE COURT: I mean, you're--
11
              MS. REID:
                         On this?
12
              THE COURT: No, I'm asking Day. She just asked, said
13
    a reasonable time so I'm asking her what's reasonable.
14
              MS. REID: On this? I would think we could do this
15
    in a couple of hours. I'm not looking for a full day on the
16
    OIG--
17
              THE COURT: Limited to two hours.
              MR. HENDERSON: That's it on that particular motion.
18
19
              MS. REID: I'm afraid there are more.
20
              MR. HENDERSON: Oh, are there? I'm sorry, I--
21
              THE COURT: Are you waiving them?
22
              MR. HENDERSON: I took, no, I took the red eye back
23
    from California last night and I haven't slept a wink since the
24
    day before yesterday. So I may have missed them. Perhaps--
25
              MS. REID: Yeah, if you'd like I can go through them.
                             MARYANN V. YOUNG
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It has come from documents generated by Day.

So

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depositions.

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when they filed suit in the Ven-A-Care. I mean there had to have been some reason. They didn't, you can't just bring a complaint and then say after the fact when I finally got your documents I knew there as a fraud.

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120
1
              MS. REID: Your Honor, do you want me to move to
2
    compel or do we, I mean, I haven't--
 3
              THE COURT: Sit down and see what you can do.
4
    meet and confer and if you have to move to compel, you have to
5
    move to compel.
6
              MS. REID: I don't want to.
7
              THE COURT: All right.
8
              MS. REID:
                         Thank you.
9
              THE COURT: All right, anything else?
10
              MR. HENDERSON: We have another motion. This is-
11
              THE COURT: Okay, well that's - in this present
12
    motion?
13
              MR. HENDERSON: I think we've covered everything.
14
              THE COURT: All right. There are two remaining
15
    motions, 5642 and 5692. You have two choices.
                                                     We can recess
16
          I have to deal with this criminal matter cause I may have
17
    to take testimony. And I'll hear you when I'm finished,
18
    probably a half hour, 40 minutes or I can take them on the
19
    papers and give you an electronic ruling in the next day. If
20
    you want oral argument, I'm happy to hear it but I'm going to
21
    deal with the criminal case.
22
              MR. HENDERSON: I'd be happy to submit them on the
23
    papers. The only thing about one of them is this motion to
24
    take the deposition of a prisoner.
25
              THE COURT:
                          Yeah.
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1	MR. HENDERSON: I submitted an order which had a
2	date in it. I've now talked about doing this on the 15 <sup>th</sup> which
3	is the only day available. It's the last day of discovery, but
4	I haven't, since my travels I've just gotten back from
5	California, I haven't been able to talk to prison authorities
6	to double check that they can do it on that short notice. So
7	my only hesitation is if Your Honor decides to allow that
8	motion the form of the order and whether we can do it by the
9	15 <sup>th</sup> and if not I would ask for leave to take it
10	MS. REID: Your Honor, I'm happy to stay and argue
11	this and
12	THE COURT: All right, so we'll take the break and we
13	can deal with the criminal matter.
14	MS. REID: Thank you, Your Honor.
15	THE COURT: All right.
16	RECESS
17	THE CLERK: Okay, resuming on the record AWP MDL
18	litigation 01-12257 and others.
19	THE COURT: All right, resuming on the record.
20	Mr. Henderson?
21	MR. HENDERSON: Thank you, Your Honor, George
22	Henderson for the United States. With the Court's permission
23	and at the request of Mr. Daley who has a schedule issue with a
24	flight back, I'd ask that we address No. 5692
25	THE COURT: When I was in the justice department they
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1	tortured, the taught people torture the other side flight
2	schedule.
3	MR. DALEY: Your Honor, this one was added just this
4	morning so we, Mr. Winchester and I would be done but for them
5	adding this and we're fine to have it
6	THE COURT: Sure.
7	MR. DALEY:addressed today but if the Court can
8	indulge us that'd be great.
9	THE COURT: Sure.
10	MR. DALEY: Thank you.
11	THE COURT: No problem.
12	MR. HENDERSON: And I do recognize it was added late
13	and the government did not give advance warning to defense
14	counsel so if they have any objections I can understand but
15	I'll proceed, Your Honor, in any event.
16	In the motion that is Document No. 5692 the
17	government has requested
18	PAUSE
19	MR. HENDERSON: The United States has requested a
20	protective order with regard to a deposition of Robert Reed.
21	Robert Reed was the former pharmacy program administrator for
22	the state of Ohio Medicaid program. The United States has
23	informed before, I'm trying to recall what the date of its
24	letter was, but we informed the defendants in a letter dated
25	November 12 that the United States would not be pursuing claims
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1 for the federal share of the Medicaid expenditures for drugs 2 reimbursed through the Ohio program. So Ohio is out of our 3 picture. And we have a discovery deadline of the 12<sup>th</sup>. really from our perspective is irrelevant and we think the 4 5 parties should be focusing on relevant discovery in the 6 remaining time left and not trying to take a deposition of a 7 former Medicaid administrator for a state that's not an issue. 8 That's the short and simple of our argument, Your Honor. 9 THE COURT: All right. 10 MS. REID: Your Honor, I will speak first and let Mr. 11 Daley comment because it is Day that filed the opposition. 12 am not the person that was in charge of this whole issue, but 13 based on what I know from my partner who was it was always 14 expected that Mr. Reed would testify. He was to be the 15 30(b)(6) witness for Ohio. He is very knowledgeable. He is a 16 person who was on the pharmacy technical advisory group of the 17 National Association of State Medicaid Directors. The PTAG 18 group is a group that interacts directly with CMS on the 19 Medicaid side. He is very knowledgeable about state plans, 20 about pricing and--21 THE COURT: Do you intend to call him as a witness? 22 MS. REID: Your Honor, this is not - given everything 23 that's going on, taking this man's deposition which he is 24 prepared to give, we're talking about one day, it's scheduled, 25 and we've got it preserved because who knows given the passage MARYANN V. YOUNG

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    not sure I can get it done by the 15<sup>th</sup>, but I would like to
2
    get in done in December.
3
              THE COURT: Well get it done in January and you need
    an order from me--
4
5
              MR. HENDERSON: Yes.
6
              THE COURT: --which I think is attached.
7
              MR. HENDERSON: Correct. Except it has a date of
8
    November 20 so can I submit a new one with a--
9
              THE COURT: Submit a new one.
10
              MR. HENDERSON: --proposed date.
11
              THE COURT: I'll allow it tomorrow.
12
              MR. HENDERSON: Just to be clear I think the, as I
13
    interpreted the Court you want me to wait until January. We
14
    have a lot going on in January. I'd like to get this done.
15
              THE COURT: Well, if you can do it--
16
              MR. HENDERSON: If I can get it done in December.
17
              THE COURT: --but get it done by the end of January.
18
    If you can do it next week, fine.
19
              MS. REID: As long as--
20
              MR. HENDERSON: Okay.
21
              MS. REID: But we just need to coordinate the date.
22
              THE COURT: You need to coordinate the date.
23
              MR. HENDERSON: We'll coordinate and agree.
24
              THE COURT: And any records you have about him,
25
    medical records, probation records, criminal history records
                              MARYANN V. YOUNG
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130
 1
    are to be shared.
2
               MR. HENDERSON: Yeah. We have none.
 3
               MS. REID: Thank you, Your Honor.
4
               MR. HENDERSON: Thank you, Your Honor. I think
5
    that's everything.
6
               THE COURT: Okay. We stand in recess.
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## Case 1:01-cv-12257-PBS Document 6580-2 Filed 10/07/09 Page 132 of 132

1	CERTIFICATION	131
2		
	I, Maryann V. Young, court approved transcriber, certify	
3	that the foregoing is a correct transcript from the official	
4	digital sound recording of the proceedings in the	
5	above-entitled matter.	
6		
7	/s/ Maryann V. Young December 17, 2008	
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